JANUARY 2026

Welcome to AgroGesta Gold!

CAVENDISH BANANAS FROM ECUADOR



TABLE OF CONTENTS

02 ABOUT AGROGESTA GOLD

03 OUR HERRITAGE

04 COMPANY'S INFORMATION

05-09 PRODUCTS

10 CERTIFICATES & COMPLIANCE

11-12 SHIPPING AND PACKAGING TERMS

13 OUR BRAND



ABOUT AGROGESTA GOLD

At AgroGesta Gold, we combine agricultural expertise, careful post-harvest handling, rigorous quality control, and efficient export logistics, we provide customers worldwide with Ecuadorian bananas.

Our Commitment:
A Consistent Approach to Quality

Why choose AgroGesta Gold?
What differentiates AgroGesta Gold is the production and export process. We actively oversee the activities that influence fruit quality.

- Year-round availability
- Sustainable production practices
- Consistent quality standards
- Integrated logistics coordination
- Long-term partnership focus
- Flexible private-label opportunities



OUR HERRITAGE

Our story begins in the fertile lands of southern Ecuador, where the family of **Isauro Moran Serrano and Aida O'Brien** cultivated and managed agricultural properties long before modern supply chains connected local producers to international markets. In the regions of **Los Vergeles**, known locally as **El Páramo, Pozo Dulce, and Banchal**, farming was more than an economic activity. It was the foundation of local communities, creating opportunities for families whose lives were deeply connected to the land.

For decades, the family was involved in the cultivation, harvesting, and commercialization of a variety of agricultural products that have long been part of Ecuador's rich farming tradition.

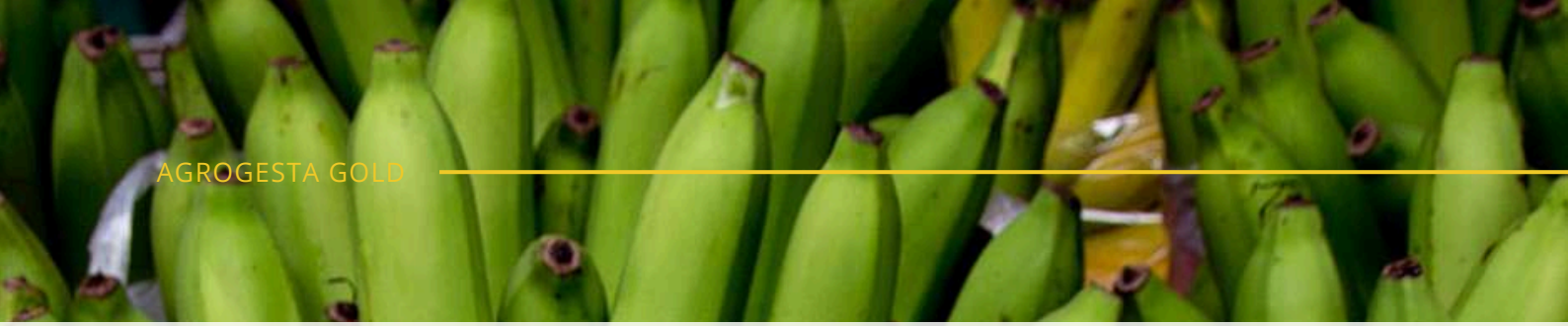
Growing up surrounded by plantations, harvest seasons, and the daily realities of agricultural production, future generations inherited a profound understanding of responsible farming, respect for nature, commitment to quality, and appreciation for the communities that make agriculture possible.

These values became the foundation upon which **AgroGesta Gold™** was built.

Today, AgroGesta Gold™ represents the continuation of this agricultural legacy. We are proud to honor our family's heritage.







COMPANY'S INFORMATION

ECUADOR - NATIONAL PRODUCTION OPERATIONS:

AGROGESTAEC S.A.S.
Location: Loja, Ecuador
HQ Address: Argentina 15-12 Uruguay / Punzara, 110101 – Loja, Ecuador

Core Responsibilities: The company specializes from the production, selection, packing, and export of **premium-quality fresh Cavendish bananas,** ensuring compliance with **international standards of quality, food safety, traceability, and presentation.** The fruit is harvested, processed, and prepared for export through post-harvest procedures that include authorized phytosanitary treatments, fungicide application, crown healing protection, ethylene control systems, export-grade packaging, and an uninterrupted cold chain, helping to preserve its quality, freshness, and commercial condition during storage and transportation. Bananas are packed in new corrugated cardboard boxes with reinforced lids, internal cardboard protection, and food-grade polyethylene bags designed to safeguard the product throughout the entire logistics chain. The fruit is harvested at an average physiological age of **10 to 12 weeks after flowering, ensuring optimal maturity for international export markets;** this reference relates exclusively to the physiological development of the fruit prior to harvest and should not be interpreted as post-harvest shelf life. Through strict agricultural and packing quality controls at origin, supported by traceability processes and internationally recognized inspection certifications, including SGS, AGROGESTAEC (AgroGesta Gold) guarantees consistent quality and compliance with the commercial specifications agreed upon with each customer. Under professional post-harvest handling conditions, refrigerated transportation, and proper logistics management, **the fruit may achieve a post-harvest commercial shelf life of up to 50 days, including ocean transportation, storage, controlled ripening processes, wholesale distribution, and retail display,** while maintaining commercially acceptable quality, appearance, and condition.



PRODUCTS

PRODUCT ORIGIN:
- Republic of Ecuador

CATEGORY:
- Fruits

PRODUCTS:
- Conventional Cavendish Bananas
- Conventional Cavendish Bananas - GLOBALG.A.P.
- USDA Organic / EU Organic (Bio) Cavendish Bananas

General technical specifications for bananas:
Storage temperature: 13.0 °C a 14.1 °C (55.4 °F a 57.5 °F)
Tariff code (Agrocalidad): 0803901190
Commercial condition: CIF (Port of Destination) – Cost, Insurance and Freight (Incoterms® 2020)

Payment Terms:
- Irrevocable, confirmed Letter of Credit (LC) with payment against shipping documents at port of origin.
- Irrevocable Standby Letter of Credit (SBLC) MT760.

The products offered are conditioned, packed, and exported by **AGROGESTAEC S.A.S.**





BANANAS



CONVENTIONAL CAVENDISH BANANAS

SPECIFICATIONS
• Origin: Ecuador
• Operational Class: “A” Premium
• Finger Length: 20.32 cm minimum
• Calibration / Diameter: 39mm minimum - 46 mm maximum
• Number of Fingers per Hand (Clusters): 4 minimum - 10 maximum
• Age of Fruit: 10 weeks minimum - 12 weeks maximum
• Box Type: 22XU or 208CH
• Appearance & Color: Fresh, clean, free of decay and abnormal coloration
• Physical Defects: 0-5%
• Impurities / Foreign Matter: None
• Presence of Salmonella spp.: Not detected
• Yeast Count: No visible fungal contamination detected
• Mold Count: Free of mold
• Total Coliforms: No abnormal contamination observed
• Moisture Content: Free of abnormal external moisture
• Pesticide Residues: Complies with the maximum residue limits (MRLs) of the destination market
• Cadmium (Cd): ≤ 0.02 mg/kg (20 µg/kg)
• Lead (Pb): 0.10 mg/kg (100 µg/kg)
• Mercury (Hg): ≤ 0.10 mg/kg
• Packing: Corrugated carton boxes with lid (19.5 kg or 15 kg net of fruit)

QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE CATEGORY OF PRODUCTS OFFERED

METHODS FOR BANANAS
ISO 6579-1
ISO 7954
ISO 6579-1:2017 / A1:2020

BANANAS



CONVENTIONAL CAVENDISH BANANAS - GLOBALG.A.P.

SPECIFICATIONS	
	• Origin: Ecuador
	• Operational Class: “A” Premium
	• Finger Length: 20.32 cm minimum
	• Calibration / Diameter: 39mm minimum - 46 mm maximum
	• Number of Fingers per Hand (Clusters): 4 minimum - 10 maximum
	• Age of Fruit: 10 weeks minimum - 12 weeks maximum
	• Box Type: 22XU or 208CH
	• Appearance & Color: Fresh, clean, free of decay and abnormal coloration
	• Physical Defects: 0-5%
	• Impurities / Foreign Matter: None
	• Presence of Salmonella spp.: Not detected
	• Yeast Count: No visible fungal contamination detected
	• Mold Count: Free of mold
	• Total Coliforms: No abnormal contamination observed
	• Moisture Content: Free of abnormal external moisture
	• Pesticide Residues: Complies with the maximum residue limits (MRLs) of the destination market
	• Cadmium (Cd): ≤ 0.02 mg/kg (20 µg/kg)
	• Lead (Pb): 0.10 mg/kg (100 µg/kg)
	• Mercury (Hg): ≤ 0.10 mg/kg
	• Packing: Corrugated carton boxes with lid (19.5 kg or 15 kg net of fruit)
	• **GLOBALG.A.P Certification:** Produced in accordance with GLOBALG.A.P. certified Good Agricultural Practices (GAP), ensuring food safety, complete traceability, responsible use of agricultural inputs, environmental stewardship, worker welfare, and consistent product quality. Production is monitored through internationally recognized standards that support sustainable farming and compliance with the requirements of leading international retailers, importers, and food distribution markets.

METHODS FOR BANANAS
ISO 6579-1
ISO 7954
ISO 6579-1:2017 / A1:2020

QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE CATEGORY OF PRODUCTS OFFERED

BANANAS



USDA ORGANIC / EU ORGANIC (BIO) CAVENDISH BANANAS

SPECIFICATIONS	
	• Origin: Ecuador
	• Operational Class: “A” Premium
	• Finger Length: 20.32 cm minimum
	• Calibration / Diameter: 39mm minimum - 46 mm maximum
	• Number of Fingers per Hand (Clusters): 4 minimum - 10 maximum
	• Age of Fruit: 10 weeks minimum - 12 weeks maximum
	• Box Type: 22XU or 208CH
	• Appearance & Color: Fresh, clean, free of decay and abnormal coloration
	• Physical Defects: 0-5%
	• Impurities / Foreign Matter: None
	• Presence of Salmonella spp.: Not detected
	• Yeast Count: No visible fungal contamination detected
	• Mold Count: Free of mold
	• Total Coliforms: No abnormal contamination observed
	• Moisture Content: Free of abnormal external moisture
	• Pesticide Residues: Complies with the maximum residue limits (MRLs) of the destination market
	• Cadmium (Cd): ≤ 0.02 mg/kg (20 µg/kg)
	• Lead (Pb): 0.10 mg/kg (100 µg/kg)
	• Mercury (Hg): ≤ 0.10 mg/kg
	• Packing: Corrugated carton boxes with lid (19.5 kg or 15 kg net of fruit)
	• **USDA Organic / EU Organic (Bio) Certification:** Produced under certified organic farming practices, without the use of synthetic pesticides, herbicides, or chemical fertilizers. Soil fertility is maintained through natural inputs, and pest management relies on biological controls, promoting environmental sustainability, biodiversity, and compliance with premium organic market standards.

METHODS FOR BANANAS
ISO 6579-1
ISO 7954
ISO 6579-1:2017 / A1:2020

QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE CATEGORY OF PRODUCTS OFFERED

HARVEST AGE & SHELF LIFE

Bananas are harvested at an average physiological age of **10 to 12 weeks from flowering, ensuring optimal maturity for export markets.** This harvest age definition relates solely to fruit development prior to harvest and is independent of post-harvest longevity.
Under professional post-harvest management, including appropriate phytosanitary treatment, crown protection, ethylene control systems, export-grade packaging, refrigerated transportation, and uninterrupted cold-chain management, **the fruit is capable of achieving a commercial post-harvest life of up to approximately 50 days.**
Such life expectancy may encompass marine transportation, warehousing, ripening-room operations, wholesale distribution, and retail merchandising while preserving commercially acceptable quality standards. Actual performance may vary depending on transit duration, temperature management, ripening protocols, and destination conditions.



CERTIFICATES & COMPLIANCE

AgroGesta supplies **Conventional** and **Organic** Ecuadorian Cavendish Bananas under internationally recognized standards for food safety, traceability, sustainability, social responsibility, and supply chain security. Our production partners comply with rigorous environmental, labor, and food safety audits, ensuring consistent quality and responsible agricultural practices for international markets.

- **GLOBALG.A.P.** guarantees Good Agricultural Practices, complete product traceability, and food safety from plantation to consumer.
- **Social Standards (SA8000 & SMETA)** ensure fair working conditions, occupational safety, fair compensation, and support for local communities.
- **Organic Certification (Bio)** applies to our organic production programs, where synthetic fertilizers, pesticides, and herbicides are not used, in accordance with recognized organic farming standards.

AgroGesta also operates under a robust framework of internationally recognized certifications, registrations, compliance programs, and strategic logistics partnerships that support our international trade operations. These include:

- GACC Registration (People's Republic of China)
- FDA Food Facility Registration (United States)
- SGS Verification and Inspection Services
- Bureau Veritas Inspection and Compliance Services
- EU Deforestation Regulation (EUDR) Compliance
- Business Alliance for Secure Commerce (BASC)
- Logistics and maritime transportation partnerships with A.P. Moller – Maersk, Mediterranean Shipping Company (MSC), Hapag-Lloyd AG, and Ocean Network Express (ONE)

SHIPPING AND PACKAGING TERMS:

The shipping terms follow the **2020 Incoterms**, as recognized and published by the **International Chamber of Commerce (ICC)**. To ensure the safety and integrity of the goods during land and maritime transport, the following packaging terms and conditions apply:

FOR 22XU STANDARD BOXES:

- **Cargo inspection:** All cargo is screened using trained canines for detection of drugs and explosives.
- **22XU Box specifications:** The fumigated and cured bananas intended for export are packed in new 22XU corrugated cardboard boxes with lids. Each box includes internal cardboard protection and an internal vacuum-sealed polyethylene bag together with an ethylene control sachet, intended to preserve product quality and maintain its optimal stage of ripeness. Additionally, 2 to 3 adhesive labels (exporter's brand) are applied per cluster (custom sizes available upon buyer's request and seller's confirmation).
- **22XU boxes net weight:** 19.50 kg each net of fruit
- **22XU total boxes per pallet:** 54
- **Pallet type:** Standard Pallet (120 × 100 cm)
- **Pallets per container:** 20
- **Net weight per pallet:** 1053 kg net weight of fruit
- **Total boxes per container:** 1080 units, same boxes specifications as above.
- **Container type:** 40' Reefer (40RF)
- **Net load per container:** 21,060 kg (21.06 MT)
- **Port of loading:** Puerto Bolívar (ECPBO) and/or Guayaquil (ECGYE), others.

FOR 208CH STANDARD BOXES:

- **Cargo inspection:** All cargo is screened using trained canines for detection of drugs and explosives.
- **208CH Box specifications:** The fumigated and cured bananas intended for export are packed in new 208CH corrugated cardboard boxes with lids. Each box includes internal cardboard protection and an internal vacuum-sealed polyethylene bag together with an ethylene control sachet, intended to preserve product quality and maintain its optimal stage of ripeness. Additionally, 2 to 3 adhesive labels (exporter's brand) are applied per cluster (custom sizes available upon buyer's request and seller's confirmation).
- **208CH boxes net weight:** 15 kg each net of fruit
- **208CH total boxes per pallet:** 60
- **Pallet type:** Standard Pallet (120 × 100 cm)
- **Pallets per container:** 20
- **Net weight per pallet:** 900 kg net weight of fruit.
- **Total boxes per container:** 1,200 units, same boxes specifications as above.
- **Container type:** 40' Reefer (20RF)
- **Net load per container:** 18,000 kg (18 MT)
- **Port of loading:** Puerto Bolívar (ECPBO) and/or Guayaquil (ECGYE), others.

EACH BOX MUST BE CLEARLY MARKED IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- Exporter Name (AgroGestaEC S.A.S.)
- Exporter Brand Name (If applicable)
- Importer Name
- Importer Brand Name (If applicable)
- Product Name & Description
- Harvest Year
- Country of Origin: Ecuador
- Net Weight: 19.50 kg
- Production Date (YYYY-MM-DD)
- Packing Date (YYYY-MM-DD)
- Shelf Life: Under optimal harvest maturity, cold-chain control, and atmosphere management, Ecuadorian Cavendish bananas can achieve a total post-harvest life approaching 50 days, inclusive of green transport, ripening, and retail display.
- Exporter GS1 Prefix & GLN (AgroGestaEC S.A.S.)
- Barcode Number (GTIN14)
- Nutrition facts

EVERY PALLET MUST BE CLEARLY MARKED WITH AGROGESTA SSCC BARCODE IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- SSCC code applied per-pallet

STANDARD SHIPPING DOCUMENTATION PROVIDED

- Commercial invoice (3 originals)
- Packing list (3 originals)
- Bill of lading (B/L) – freight prepaid (3 originals)
- Certificate of origin (3 originals)
- SGS inspection certificate (3 originals)
- Cargo insurance (Institute Cargo Clauses (A) + Institute War Clauses + Institute Strikes Clauses) (according to CIF terms) (3 originals)
- Phytosanitary certificate (3 originals)
- Fumigation certificate (if applicable) (3 originals)

All documents will be issued in accordance with the contract terms and the banking instrument. The certificate issued by SGS at origin shall be final and binding for both parties, including **AgroGestaEC S.A.S** and the buyer.

Our Brand Identification (Exporter's brand): AgroGesta Gold™

Each banana cluster is marked with premium **AGROGESTA GOLD™** branded stickers, ensuring:

- Product authenticity
- Compliance with international retail requirements.







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FOR INQUIRIES, CONTACT US.

